

# Analyst Meeting Presentation 202022 Financial Results August 2022



# **Economic update**

## COVID-19 final phase



#### **Short term**



GDP will finally return to pre-COVID level in 2023, with K-shape recovery path Gov't support remains, but will be less generous and more targeted



Financial support measures winding down as people's income start to normalize



Tourism revenues are expected to rise substantially starting 2H2O22, but still small comparing to the past

#### The new normal



Opportunities from shifts in consumer behavior, digital transformation, and ESG awareness



Threats to potential growth from high debt of households, gov't amidst rising interest rate environment



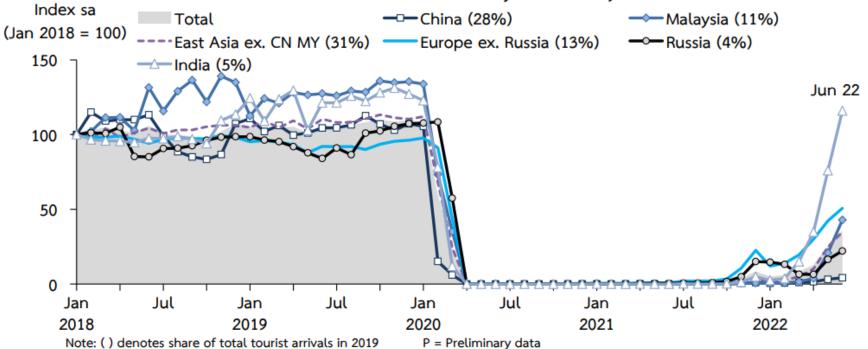
Business will try to diversify from one particular segment or market, deglobalization, decoupling





	2021			2022				
	Q1	Q2	Q3	Q4	Q1	Q2	May	Jun <sup>P</sup>
No. of tourists ('000)	20	20	45	342	497.7	1,582.3	521.4	767.5
%YoY	-99.7	n.a.	n.a.	3,060.5	2,367.2	7,704.0	8,515.5	13,379.0
%QoQsa, %MoMsa	82.2	18.8	112.6	575.5	45.4	279.7	100.6	38.6

#### Tourists Classified by Nationality



# Risks facing Thai economic recovery





covid-19
still influence
China's
economy with
zero-covid
policy



Global Economic
"Slowdown" ...
global growth
outlook
downgraded
amidst energy
prices and
shortages
problems



"Persistently
High Inflation"
due to supplyside issues



"Faster" than
expected
Tightening
Monetary Policy
Fed's hikes &
Global
Quantitative
Tightening



The Rise of
Global Political
Instability
US-China,
war,
2022 US
Midterm
election...

# Gov't measures winding down



# **BOT** measures

## 0.9 trillion baht

#### **BSF**

Budget 400 bn

#### Soft loan

Budget 500 bn (Remaining 362 bn)

As of 12 April 2021

# Financial Rehabilitation Measures (350 bn)

#### Soft loan

Budget 250 bn (Remaining 66 bn)

#### Asset Warehousing

Budget 100 bn (Remaining 50 bn)

# Fiscal measures IIII

#### trillion baht

(Most has been approved)

Medical and Health Response 45 billon baht (Remaining ~ 0.5 bn)\*

# Relief & Revitalize measures 955 billion baht (Remaining ~ 17 bn) \*

- 'Rao Mai Ting Kan' scheme (340 bn)
- 'Rao Cha Na' scheme (280 bn)
- "Half-Price" co-pay campaign (146 bn)
- 'Rao Rak Gan' scheme (48 bn)
- 'Ying Chai Ying Dai' scheme (28 bn)
- 'We Travel Together' scheme (15 bn)
- **Others** (141 bn)



## Additional **0.5** trillion baht

(Remaining 46 bn)

Medical and Health Response 161 billon baht (Remaining ~ 0.0 bn)\*

# Relief & Revitalize measures 339 billion baht (Remaining ~ 46 bn) \*

- Remedies for insurers under Section 39 and Section 40 (78 bn)
- "Half-Price" co-pay campaign (99 bn)
- Measures to help SMEs retain workers and create new jobs (38 bn)
- Measures to reduce education expenses (34 bn)
- **The state welfare card scheme** (16 bn)
- Remedies for employers and insurers under **Section 33** (16 bn)
- Measures to reduce utilities expenses (13 bn)
- 'We Travel Together' scheme (9 bn)
- **Others** (6 bn)

Source : BOT NESDC and MOF(Aug 2022)

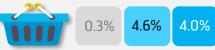
# Economic outlook "2022 starting point of economic recovery





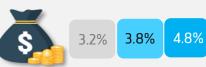
#### **Key Highlights for 2022**

Unit: (%YoY)



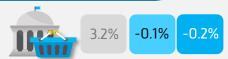
#### Private consumption

- Private consumption is expected to improve with positive outlook for income and employment
- High level of household debt remains a headwind



#### **Private investment**

 Continued export growth, prospect of government investment as well as various investment promotion schemes will support expansion of private investment in 2022-23



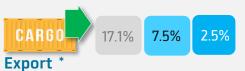
#### **Public consumption**

 Public consumption tends to decline as government seeks to reduce the budget deficit

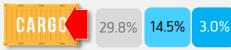


#### **Public investment**

• In 2022, public investment growth is expected to slow from lowerthan-expected of capital budget disbursement



- Thai's export growth partly comes from higher price, particularly from energy-related products.
- Global economy slowdown from Russia-Ukraine war and China's Zero-Covid policy increasing downward pressure on its economy and global supply chains are risks to exports.



#### **Import**

- Significant increase in prices of crude oil and petroleum products contributes to the rise in import in values.
- Improving domestic sentiment also contribute to higher imports.

Remark: \*Customs basis, Value in USD



34.25-33.4

- Baht against dollar briefly weakened past 36 as the dollar strengthened
- Baht may rebound in late 2022 due to stronger current account from tourism revenues

#### **Inflation Rate**

(%YoY)

6.1% 2.0% 1.2%

- The surge in energy prices from Russia-Ukraine conflict might take longer than expected, headline inflation is expected to rise above inflation target range in 2022
- Inflation is projected to slowdown and return to the target range in 2023



million persons)

8.1 21.3

- Sign of recovery can be seen from continuously rising tourist arrivals after the relaxation of entry measures
- Upside is possible with TAT projecting 7-10 million tourist arrivals.



0.50% 1.25% 2.00%

Given a clearer view of economic recovery and inflation that will remain elevated for longer than expected, BOT shifts to normalizing monetary policy



- Krungthai revised up growth outlook in 2022 to 3.2% from 3.0% as tourism recovery exceeds expectation.
- In June 2022, Monetary Policy Committee (MPC) forecast economic growth of 3.3% for 2022, up from the previous forecast for 3.2% growth and forecast headline inflation of 6.2% in 2022, compared with 4.9% previously projected.

#### Real GDP forecast by the BOT Trillion Baht 3.0 2.9 2.8 Pre-COVID Level 2.7 2.6 2.5 2.4 2.3 2018 2019 2020 2021 2024 2022 2023

#### **GDP** forecast summary

% YoY

	20	2022F		23F
	GDP	Exports	GDP	Exports
ВОТ	3.3	7.9	4.2	2.1
NESDC	2.7-3.2	7.9	n.a.	n.a.
FP0	3.5	7.7	n.a.	n.a.
Krungthai	3.2	7.5	4.2	2.5
SCB	2.9	5.8*	3.8	2.3*
KBANK	2.9	7.8	n.a.	n.a.

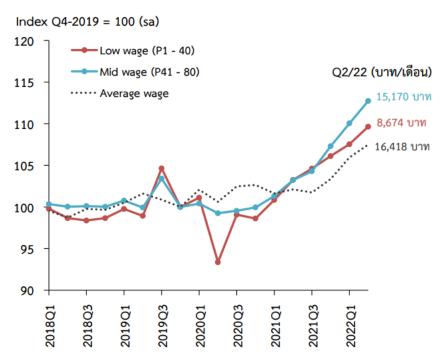
Source: Monetary Policy Committee's Decision 4/2022 (Aug 2022) Forecasts compiled by Krungthai COMPASS as of Aug 2022

Note: \*B.O.P basis



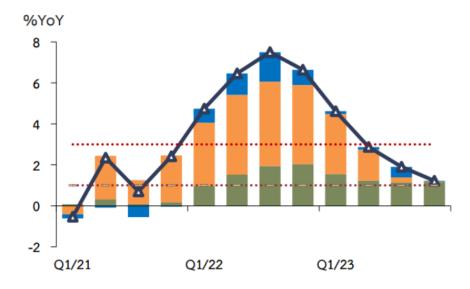
- In August 2022, MPC voted 6 to 1 to raise the policy rate by 25 basis points to 0.75 percent.
- The committee views that economic recovery has continued to strengthen and is expected to return to the
  pre-COVID level by the end of this year. Headline inflation will remain at a high level for some time. The
  committee assesses that the extraordinarily accommodative monetary policy is no longer warranted.
- From the view of MPC that the Thai economy is projected to continue recovering with strong momentum, we expect the MPC to gradually raise the rate by another 50 basis points in 2022 and 75 basis points in 2023

#### Non-farm labor income



# Inflation would decline by the end of this year mainly due to subsiding supply-side pressures

#### Contribution to headline inflation



Source: Bank of Thailand (Aug 2022)



#### Factors affecting the future of Thai economy and businesses



- Global economic recovery
- New Normal: Green Economy, Health Economy
- Short term government stimulus



#### **Potential segments**

- Healthcare
- Logistics
- Power & Utilities
- Exports



- Long road to recovery for tourism
- Eroding competitiveness
- High household debt burden
- High inflation pressure
- Higher input costs and supply constraints



#### Vulnerable segments

- Hotels
- Restaurants
- Agricultural commodities
- Condominium, Real estates



- The HH debt to GDP ratio is now 89.2% (1Q2022), slightly down from a revised 90.0% in the previous quarter, but it remains far above pre-pandemic level.
- HH and corporates affected by the pandemic can seek assistance from financial institutions in various programs coordinated by the BOT, TBA and other parties. However, some measures are winding down.
- BOT will likely continue measures to improve accessibility of liquidity as well as encouraging financial institutions to engage in debt restructuring for the affected households and businesses.

#### **HH Debt** 95% HH Debt trn THB (RHS) 16 —HH Debt %of GDP 90% Approved loan amount 14 85% 184.113 Million Baht 12 As of 1 Aug 2022 80% 75% 10 70% 8 Loan outstanding under 65% assistance 2.9 trillion Baht 60% 102011 102012 102013 302013 302014 102014 102016 302016 102017 102018 302018 102020 102020 102020 102020 102020 As of 31 May 2022

#### Development in financial rehabilitation measures and credit assistance from financial institutions



No. of debtors under loan scheme

**54,772 Debtors** 



No. of account under assistance

3.84 million accounts

Source: Bank of Thailand



# Financial highlights

## 1H2022 & 2Q2022 Highlights



#### Solid Loan Growth

• Loan growth accelerated from private sectors including corporate and retail customers as focused quality loans.

# Resilient Financial Performance

- Total operating income increased from quality loan growth and a slight uplift in fee.
- NIM improved, supported mainly by the accelerated private loan growth.
- Comprehensive operating expense management led to broadly flat %Cost to Income.
- Strengthen capital position level to withstand any uncertainties

## Well-managed Asset Quality

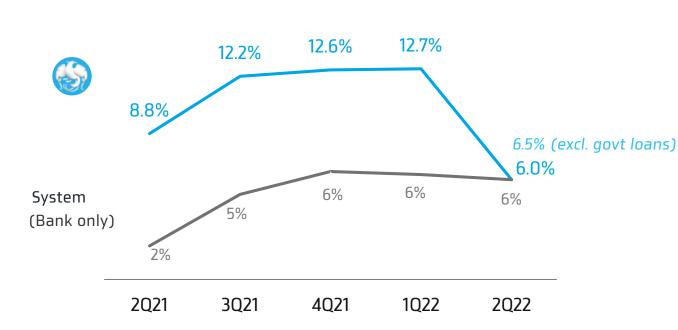
- Slightly improved NPL ratio.
- Prudent level of Coverage ratio given the economic uncertainties ahead.

## Solid loan growth, focus on quality loans



Consolidated





# Loan growth mainly driven by corporates and retail loans.

2Q2022 growth	%YTD	%YoY
Gov & SoEs	-8.1%	3.8%
Corporate	3.9%	12.7%
Retail	2.3%	4.6%
SMEs	-0.3%	0.1%
Total	0.2%	6.0%
Total excl. government loans	2.5%	6.5%

Source: System data was based on

<sup>1.</sup> BOT's website for commercial banks data (28 banks)

<sup>2. 2</sup>Q2022 data refer to net loan growth YoY

# Good loan composition weighted on the quality private loan growth



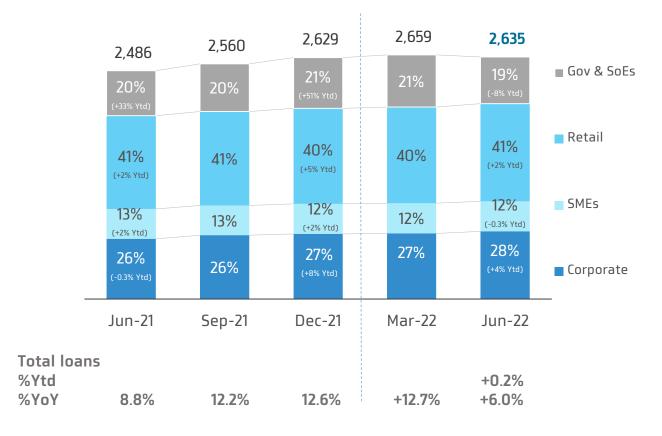
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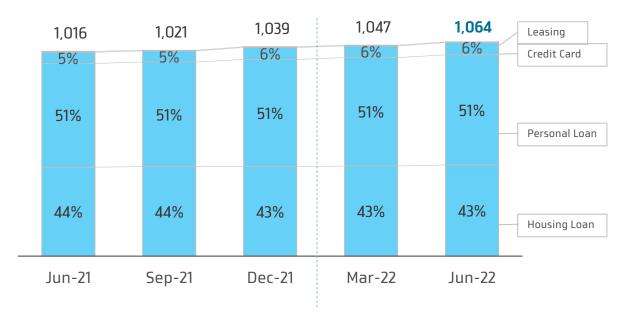


#### On-going retail & corporate loan growth

Retail loan remains the focused loan segment.

(THB bn)





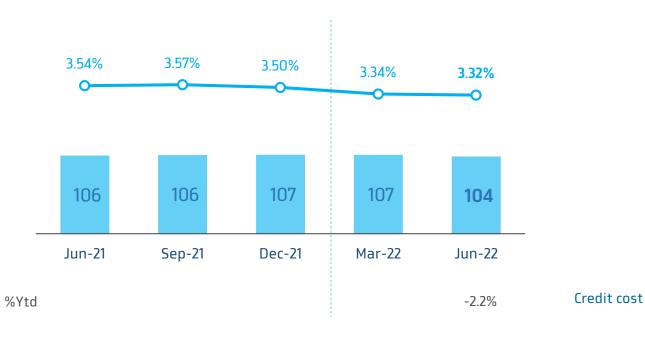
# Well-managed NPL with Prudent Coverage ratio to safeguard uncertainties

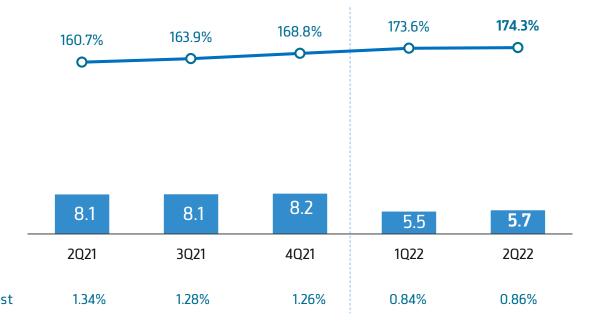


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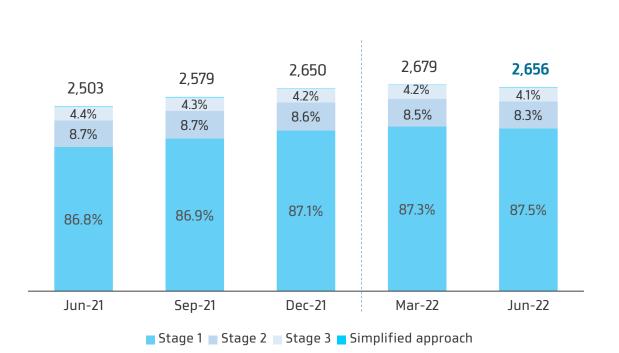


# Steady %stage2 & 3 level with prudent provision for all stages

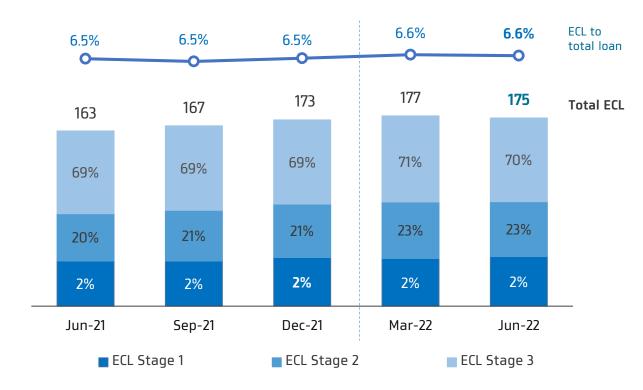


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# ECL on loan and accrued interest by stage (THB bn)





# 2Q2022 & 1H2022 Financial Performance

## 2Q2022 & 1H2022 Financial Performance:







## **Profitability**

Unit : THB bn	<b>2Q22</b>	QoQ	YoY	1H22	YoY
Total income	29.5	-0.7%	+2.1%	59.1	+2.8%
Opex	12.5	+2.2%	+2.3%	24.8	-0.7%
PPOP	16.9	-2.8%	+2.0%	34.4	+5.5%
Net profit (1)	8.4	-4.8%	+39.1%	17.1	+47.9%
%Cost/income ratio	42.5%	+123 bps	+7 bps	41.9%	-147 bps
NIM	2.51%	+7 bps	-4 bps	2.50%	-3 bps



#### **Loan & Asset Quality**

Unit : THB bn	2Q22	QoQ	YTD
Loan	2,635	-0.9%	+0.2%
NPL ratio (gross)	3.32%	-2 bps	-18 bps
Coverage ratio <sup>(2)</sup>	174.3%	+70 bps	+550 bps
L/D ratio	101.20%	+319 bps	+66 bps



#### **Key Ratio**

<b>ROE</b> <sup>(1)</sup>	9.35%	-52 bps	+231bps	9.66%	+285 bps
<b>ROA</b> <sup>(1)</sup>	0.94%	-6 bps	+23 bps	0.97%	+28 bps



#### **Capital**

CAR	20.38%	+54 bps	+26 bps
CET 1	15.31%	-32 bps	-58 bps

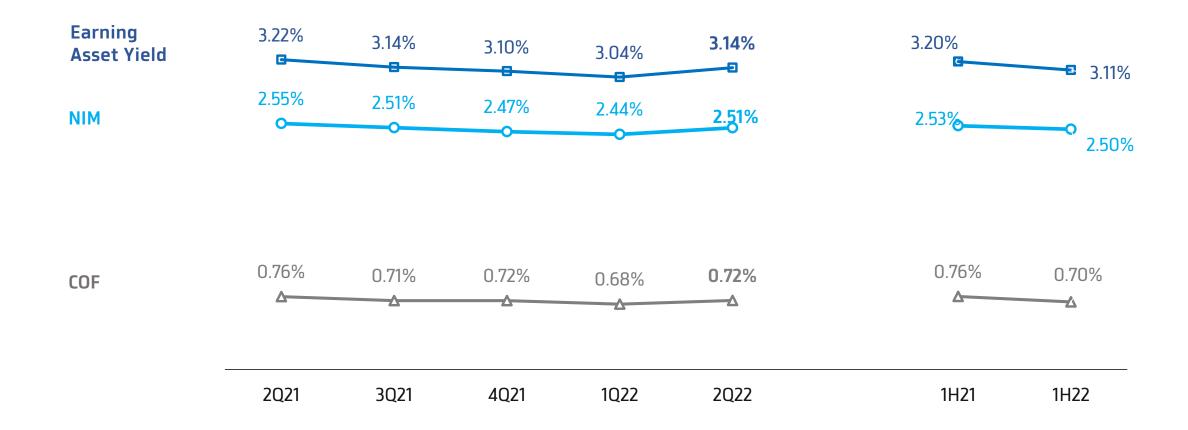
<sup>(1)</sup> Net profit, ROE, ROA represented for equity holders of the bank

<sup>(2)</sup> Coverage ratio = Allowance for expected credit losses (loans, interbank & money market items, loan commitments and financial guarantee contracts ) / gross NPLs

## Improved NIM supported mainly by growing private loans

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## Soften Non interest income partly from unfavorable market situation

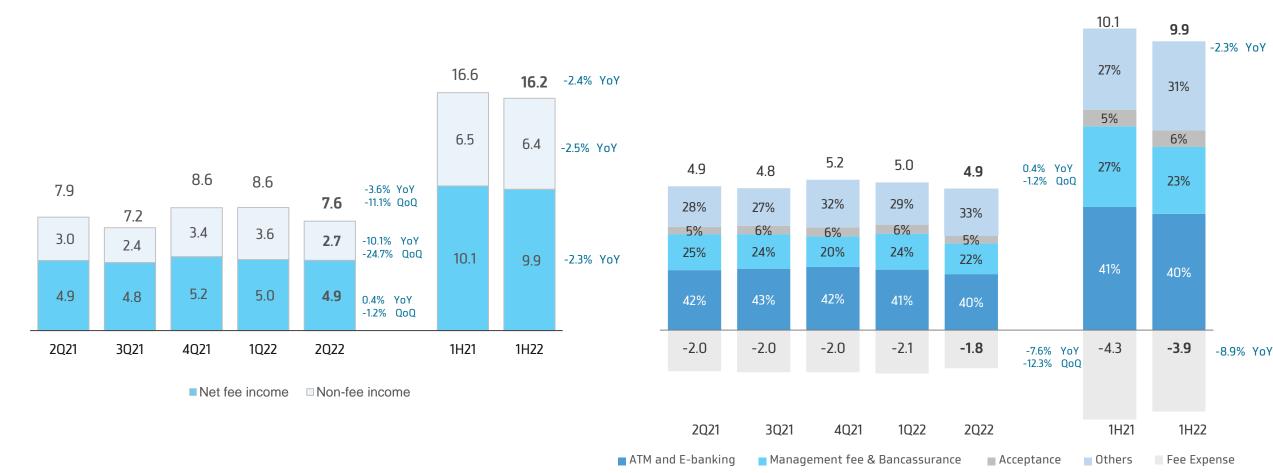


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Fee income net

(THB bn)



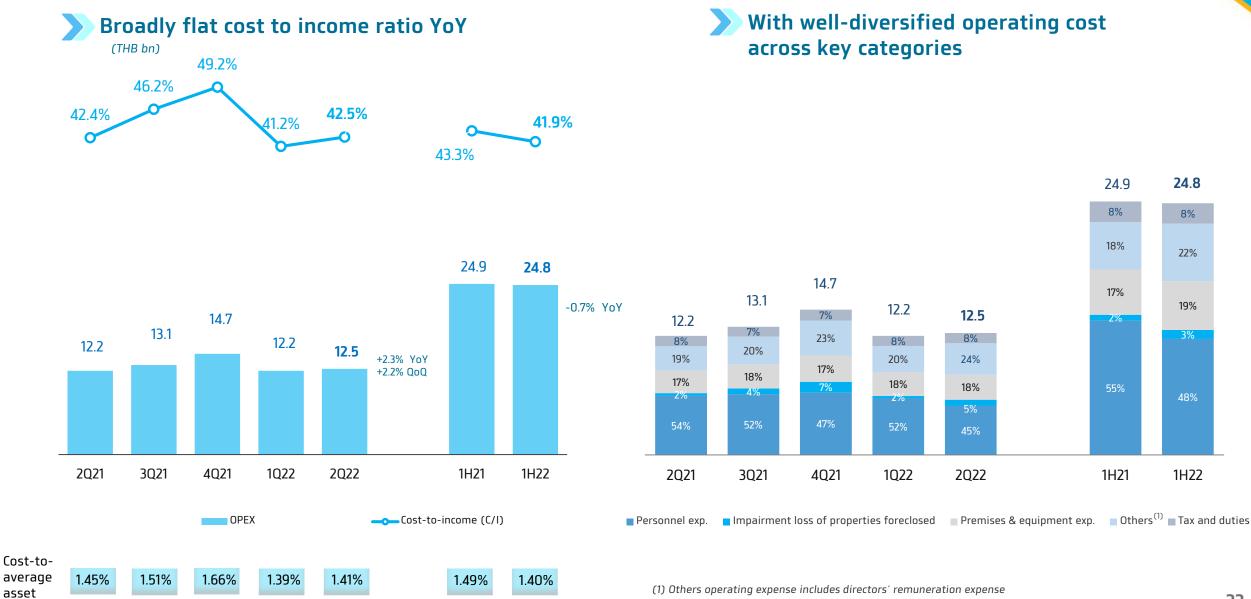
<sup>(1)</sup> Fee income breakdown gross's classification per notes to F/S disclosure (2) Others fee includes fee from KTC, Global Market, and other services

## Comprehensive operating cost management led to controllable CI Ratio

asset



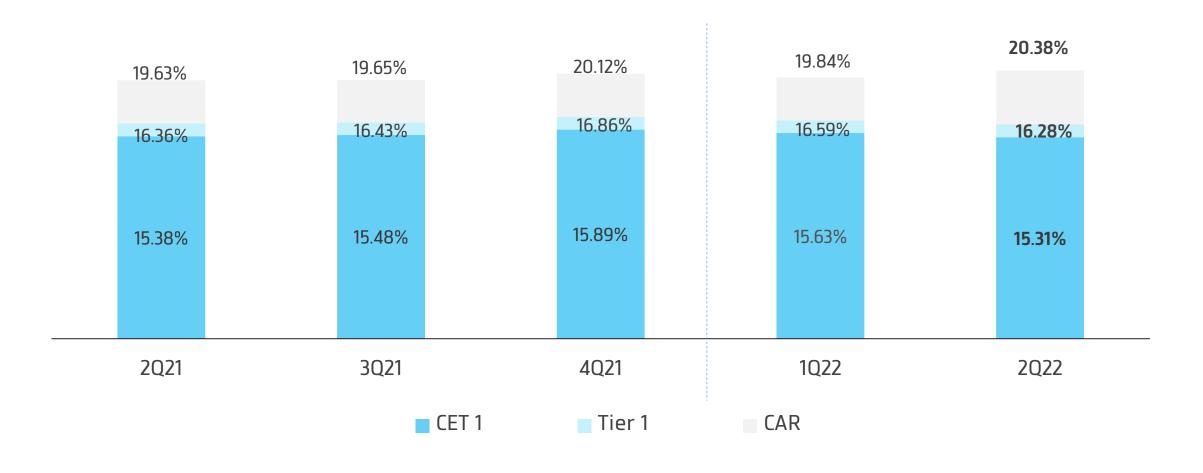
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# Strong capital position with higher Tier 2 level



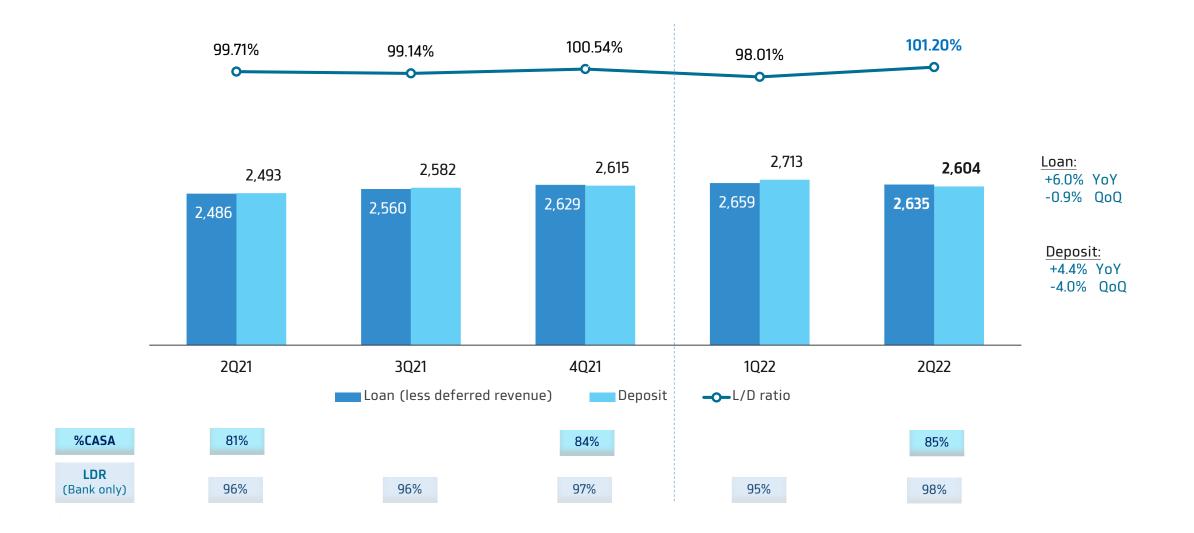
## Common Equity Tier 1, Tier 1 and total capital Ratios







# > Strong high CASA level





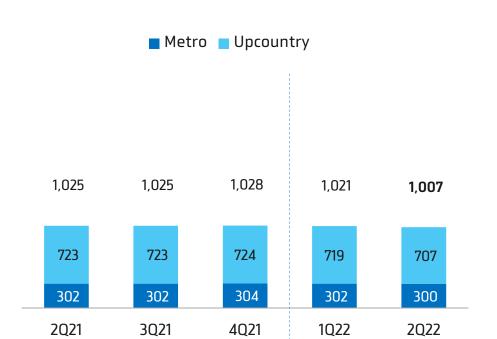
# **Appendix**

#### **Network**

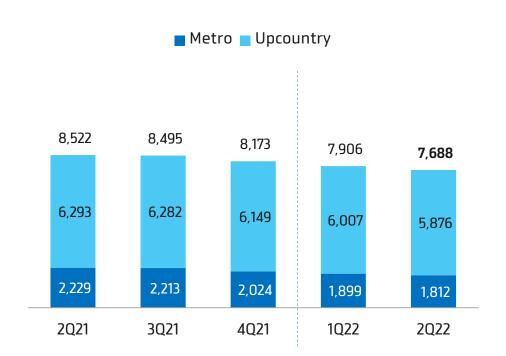


Bank Only









**ATMs** 

(unit: machines)



#### Disclaimer

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In addition, the information contains projections and forward-looking statements that reflect the company's current views with respect to future events and financial performance.

These views are based on assumptions subject to various risks. No assurance can be given that future events will occur, that projections will be achieved, or that the company's assumptions are correct.

Actual results may differ materially from those projected.



# Thank you

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